

## 2014 Entry Form

Owner's Name: \_\_\_\_\_

(Please note: The owner will be the recipient of the award. Please indicate if there is more than one owner. All named owners must be active in the daily activities of the firm.)

Company: \_\_\_\_\_ Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Daytime phone: \_\_\_\_\_ Cell phone: \_\_\_\_\_

Fax: \_\_\_\_\_ E-mail (required): \_\_\_\_\_

Website: \_\_\_\_\_

Are you currently an *Equipment World* subscriber? Yes \_\_\_ No \_\_\_ If not, please check here if you would like to be. \_\_\_

### Now, A Little Bit About Your Company...

Year you started your company: \_\_\_\_\_ Years you have been in construction: \_\_\_\_\_

Annual volume (check one): \_\_\_\_\_ \$3 to \$5 million \_\_\_\_\_ \$5 to \$7 million \_\_\_\_\_ \$8 to \$10 million

(Average for past 3 years;  
must include all divisions of  
your company.) \_\_\_\_\_ \$11 to \$13 million \_\_\_\_\_ \$14 to \$15 million

Number of employees: \_\_\_\_\_ Types of projects: \_\_\_\_\_

Experience mod rate (current year): \_\_\_\_\_ Lost time incident rate (past 3 years): \_\_\_\_\_

### References:

*Note: Make sure all your references know you and your work well!*

Please list three client references (first and last names) and their contact information:

Client: \_\_\_\_\_ Contact Name/Title: \_\_\_\_\_

City: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Client: \_\_\_\_\_ Contact Name/Title: \_\_\_\_\_

City: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Client: \_\_\_\_\_ Contact Name/Title: \_\_\_\_\_

City: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Please list three industry references (dealers, rental centers, other contractors, associations, vendors, etc.)

Company/Agency: \_\_\_\_\_ Contact Name/Title: \_\_\_\_\_

City: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Company/Agency: \_\_\_\_\_ Contact Name/Title: \_\_\_\_\_

City: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Company/Agency: \_\_\_\_\_ Contact Name/Title: \_\_\_\_\_

City: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

**(Remember: You Can Attach Up To Three Supporting Documents To This Entry Form!)**

Simply return this entry by fax (205-345-5695) or mail it to:  
Marcia Gruver Doyle  
Equipment World  
P.O. Box 2029  
Tuscaloosa, AL 35403-2029 Phone: 800-633-5953

Thanks for your entry and good luck!

\_\_\_\_\_  
*Signature of company representative*  
I verify that all statements made on this application are true to the best of my knowledge.

*Please fill out the following if you are a Caterpillar dealer sales representative nominating a client:*

\_\_\_\_\_  
Nominating salesperson's name (if applicable). Please print.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Company

\_\_\_\_\_  
Email (required)

**Handy Checklist:**

- This form is completely filled out.
- Supporting documents (letters of reference, newspaper clippings, etc.) are attached.
- Equipment list is attached.

**Rules And Criteria**

The Contractor of the Year contest recognizes contractors who have annual revenues of between \$3 million and \$15 million and who exemplify the highest standards of construction professionals: business acumen, equipment management expertise, attention to safety and community involvement.

Contractors who meet these qualifications are invited to enter. Contractors also can be nominated by others in the construction industry. To enter an applicant must:

- Have annual revenues of between \$3 million and \$15 million.
- Have at least 10 years of construction company ownership experience.
- Have a proven, excellent safety record.
- Own at least five ride-on construction machines.
- Be able to represent the construction industry in a positive way.

An applicant is required to complete this form in its entirety. Co-owners should submit one application, listing all owners. All entries must be received by the deadline of **October 4th, 2013**.

*Equipment World* editors will carefully review each entry and select 12 finalists. Each finalist company will be featured in *Equipment World* magazine and will win a trip for the finalist and his/her guest to Las Vegas to attend a NASCAR race. One finalist will be chosen as the Contractor of the Year. All information is confidential and is only used for judging purposes.

No purchase necessary. To enter, fill out all information requested on this entry form and mail or email to: Marcia Gruver Doyle, Contractor of the Year, P. O. Box 2029, Tuscaloosa, Alabama 35403; mgruver@randallreilly.com. All entries must be received by the deadline of October 4th, 2013. The Contractor of the Year contest is open only to contractors who have annual revenues of between \$3 million and \$15 million. It is NOT open to employees of Randall-Reilly Publishing Co./Construction Media Division and its agents, and suppliers of this program and their families. Offer void where prohibited and is subject to all federal, state and local laws. Construction Media Division editors will select the 12 finalists and the Contractor of the Year. Their decisions will be final. No responsibility is assumed for lost, misdirected, damaged or illegible entries.

PRIZES: Contractor of the Year finalist company representatives will receive a trip to Las Vegas to attend a NASCAR event.

Winners will be notified by mail and have an article on them published in an issue of *Equipment World* magazine. Limit one (1) prize per family or household. For a list of the finalists, send a self-addressed stamped envelope after January 1, 2014 to Promotion Partners, Contractor of the Year Finalist List, P.O. Box 550841, Dallas, Texas 75355-0841. No substitution or transfer of prizes allowed. Applicable taxes are the responsibility of the winner. © 2013, Randall-Reilly Publishing Co.

# EQUIPMENT WORLD *contractor of the year*

Dear Contractor:

The Contractor of the Year contest is produced by *Equipment World* and sponsored by Caterpillar.

This Program Honors Contractors Who Have...  
successfully managed their companies through the ups and downs of construction. These contractors exemplify the highest standards of construction professionals, including business acumen, marketing and equipment management expertise, attention to safety and community involvement. (This contest is limited to contractors with between \$3 million and \$15 million average annual revenues.)

As Recognition For These Qualities...  
each Contractor of the Year finalist company will be featured in an article in *Equipment World*. In addition, a representative from each finalist company and a guest will win a trip to Las Vegas to attend a NASCAR race. All 12 finalist companies will be honored at an awards banquet where the Contractor of the Year will be named. (See rules and criteria on entry form.)

To Continue To Be Considered...  
you will need to fill out the entry form and return it to us by October 4, 2013. You may attach up to three additional items, such as letters of reference, newspaper clippings on yourself or your company, photos, etc.

Return the completed form to Contractor of the Year, c/o Marcia Gruver Doyle, *Equipment World* Editorial Department, P.O. Box 2029, Tuscaloosa, AL 35403-2029; fax it to (205) 345-5695; or submit your entry via our website, [www.equipmentworld.com/coy](http://www.equipmentworld.com/coy). Please make sure all additional items are clearly labeled as coming from you.

If you have any questions, don't hesitate to call me at (800) 633-5953 or email me at [mgruver@randallreilly.com](mailto:mgruver@randallreilly.com). I look forward to receiving your entry!

Sincerely,



Marcia Gruver Doyle  
Editorial Director  
*Equipment World*